Leadership Styles
Presentation

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Introduction
A groom spent days in combing and rubbing down his horse,
But stole oats and sold them for his own profit.

“Alas!” said the Horse,
“If you really wish me to be in good condition,
You should groom me less,
And feed me more.”

_Aesop's Fables_
"What leadership style works best for me and my organization?"

There are many leadership styles from which to choose
Defining Leadership

From a very classical autocratic approach to a very creative, participative approach

Not everything old was bad and not everything new was good

Different styles were needed for different situations and each leader needed to know when to exhibit a particular approach
Leadership strategies define every leader's personal leadership style

May adopt some of these in achieving the organization's goals and objectives
Basic leadership styles

- Autocratic
- Laissez-faire
- Bureaucratic
- Democratic
Autocratic Leadership Style

• The classical approach
• Manager retains as much power and decision-making authority as possible
• Does not consult staff, nor allowed to give any input
• Staff expected to obey orders without receiving any explanations
• Structured set of rewards and punishments
• Greatly criticized during the past 30 years
• Gen X staff highly resistant
  ▪ Autocratic leaders:
  • Rely on threats and punishment to influence staff
  • Do not trust staff
  • Do not allow for employee input
Not all bad

- Sometimes the most effective style to use
- When:
  - New, untrained staff do not know which tasks to perform or which procedures to follow
  - Effective supervision provided only through detailed orders and instructions
  - Staff do not respond to any other leadership style
  - Limited time in which to make a decision
  - A manager’s power challenged by staff
  - Work needs to be coordinated with another department or organization
Should not be used

- When:
  - Staff become tense, fearful, or resentful
  - Staff expect their opinions heard
  - Staff depend on their manager to make all their decisions
  - Low staff morale, high turnover and absenteeism and work stoppage
Bureaucratic Leadership Style

- Manages “by the book”
- Everything done according to procedure or policy
- If not covered by the book, referred to the next level above

- A police officer not a leader
- Enforces the rules
Most effective

- When:
  - Staff performing routine tasks over and over
  - Staff need to understand certain standards or procedures.
  - Safety or security training conducted
  - Staff performing tasks that require handling cash
Ineffective

• When:
  ❑ Work habits form that are hard to break, especially if they are no longer useful
  ❑ Staff lose their interest in their jobs and in their co-workers
  ❑ Staff do only what is expected of them and no more
Democratic Leadership Style

- Also known as participative style
- Encourages staff to be a part of the decision making
- Keeps staff informed about everything that affects their work and shares decision making and problem solving responsibilities
The leader

A coach who has the final say, but gathers information from staff before making a decision

- Produce high quality and high quantity work for long periods of time
- Staff like the trust they receive and respond with cooperation, team spirit, and high morale
The democratic leader

Develops plans to help staff evaluate their own performance

- Allows staff to establish goals
- Encourages staff to grow on the job and be promoted
- Recognizes and encourages achievement
Not always appropriate

- Most successful when used with highly skilled or experienced staff or when implementing operational changes or resolving individual or group problems
Most effective

- When:
  - Wants to keep staff informed about matters that affect them.
  - Wants staff to share in decision-making and problem-solving duties.
  - Wants to provide opportunities for staff to develop a high sense of personal growth and job satisfaction.
  - A large or complex problem that requires lots of input to solve
  - Changes must be made or problems solved that affect staff
  - Want to encourage team building and participation
Democratic leadership should not be used when ...

- Not enough time to get everyone’s input
- Easier and more cost-effective for the manager to make the decision
- Can’t afford mistakes
- Manager feels threatened by this type of leadership
- Staff safety is a critical concern
Laissez-Faire Leadership Style

• Also known as the “hands-off” style
• The manager provides little or no direction and gives staff as much freedom as possible
• All authority or power given to the staff and they determine goals, make decisions, and resolve problems on their own
An effective style to use ...

- Staff highly skilled, experienced, and educated
- Staff have pride in their work and the drive to do it successfully on their own
- Outside experts, such as staff specialists or consultants used
- Staff trustworthy and experienced
Should not be used ...

- Staff feel insecure at the unavailability of a manager
- The manager cannot provide regular feedback to staff on how well they are doing
- Managers unable to thank staff for their good work
- The manager doesn’t understand his or her responsibilities and hoping the staff cover for him or her
Other Leadership Styles
Transformational Leadership

• **Creates and sustains** a context that maximizes human and organizational capabilities;
• **Facilitate** multiple levels of transformation; and
• **Align** them with core values and a unified purpose

To respond to a dynamic environment
The Transformational Leadership

• Make change happen in:
  • Self,
  • Others,
  • Groups, and
  • Organizations

• Charisma a special leadership style commonly associated with transformational leadership; extremely powerful, extremely hard to teach
Transactional Leadership

• Emphasizes getting things done within the umbrella of the status quo
• In opposition to transformational leadership
• “By the book" approach - the person works within the rules
• Commonly seen in large, bureaucratic organizations
Creative Leadership

Ability to uniquely inspire people,

To generate shared innovative responses and solutions

To complex and readily changing situations
Corrective Leadership

Empowers staff to facilitate collaborative and synergism

Working with and through other people instead of bowing to authoritarianism
Change Leadership

- Endorses alteration
- Beyond thinking about individuals and individual organization, single problems and single solutions

Rethinking systems to introduce change on parts of the whole and their relationship to one another
Intelligence Leadership

To navigate the future by embracing ambiguity and reframing problems as opportunities

A proactive stance in taking their organizations into uncharted territory
Multicultural Leadership

Fosters team and individual effectiveness

Drives for innovation by leveraging multicultural differences

Teams work harder in an atmosphere of understanding and mutual respect
Pedagogical Leadership

Paradigm shift from leader/teacher centered "orientation" to an interactive, connective organizational system using a democratic learning and communicative style.

An alternative to instructional leadership by enabling the learning and intellectual growth of those led.
Servant Leadership

A practical philosophy focusing on people who choose to serve first and then lead as a way of expanding service.

Servant leaders are "servants first" with the object of making sure that other people's highest priority needs are being served.

Leaders put the needs of their followers first; these leaders are rare in business.
Bridging leadership

Fostering synergy and reinforcing behavior and motivation through the use of communication to create climate of trust and confidence

Projection of confidence on the face of a difficult challenge
Purposeful Leadership

Leader and the community share a common purpose to develop or provide the drive, authority and commitment to undertake projects
Conclusion
Varying Leadership Style

- Three factors that influence which leadership style to use.
  1. The manager’s personal background: *What personality, knowledge, values, ethics, and experiences does the manager have. What does he or she think will work?*
  2. Staff being supervised: Staff individuals with different personalities and backgrounds; The leadership style used will vary depending upon the individual staff and what he or she will respond best to
  3. The organization: The traditions, values, philosophy, and concerns of the organization influence how a manager acts
Determining the Best Leadership Style

• Should leaders be more task or relationship (people) oriented

• Leaders have a dominant style, one they use in a wide variety of situations

• No one best style - leaders must adjust their leadership style to the situation as well as to the people being led

• Many different aspects to being a great leader - a role requiring one to play many different leadership styles to be successful